

WHITE PAPER

Return on Mission:  
Is Your Organization  
Ready to Replace  
Microsoft Dynamics  
GP?

*Nonprofit*



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# Introduction

Is it time to transition your organization's accounting software? It's challenging to navigate today's dynamic environment with technology that was designed pre-internet. With increased oversight, competition for funding, and expanding compliance requirements, your organization should be leveraging the most modern technology available today. You might be struggling with lack of flexibility, real-time visibility, easy reporting, and automation of key processes. Or maybe you're dealing with inconsistent deployments, challenging upgrades, and difficult and expensive integrations. Would you like to enjoy easy integration between your solutions, providing instant visibility to key metrics, outcomes, and performance?

The technology revolution has made functionality like this the norm rather than the exception. It is critical to work with an easy-to-use system that supports an evolving environment. To maximize your Return on Mission, you'll need a modern, best-in-class cloud accounting solution like Sage Intacct.



# *Empower the modern accounting team*

Sage Intacct makes your team more effective and efficient from day one. These are some of the capabilities nonprofits benefit from when they make the move from Microsoft Dynamics GP to Sage Intacct:

- Easily manage grants, programs, and funds, track qualified and non-qualified expenses and automate performance and outcome metrics for real time visibility
- Automate day-to-day revenue recognition and expense allocation tasks for greater compliance
- Continuous consolidations across entities and currencies with drill-down to source data
- Advanced budget and planning capabilities without using Excel or a third-party vendor
- Track expenses against budgets, compile spend requests, and manage funds availability from purchasing and payables during transaction entry

**“One of my favorite things about Sage Intacct is how we can track and report on grants and restricted contributions very easily and instantaneously, up-to-the-minute. It’s as if Sage Intacct was designed specifically for nonprofit accounting.”**

– Robert Ehret, VP of Finance, Boys & Girls Club of Greater Tarrant County

# *Infuse flexibility and automation*

Sage Intacct allows configurable design to bring flexibility and automation to your organization's operational workflow processes, tracking and reporting toolsets, making compliance an 'of course' and freeing up time to focus on strategic financial management. As your organization evolves, financial operations need to keep pace with transaction tracking procedures, internal controls, and reporting views that support the current organizational needs. Designed to evolve with your organization, Sage Intacct's flexible and configurable architecture can be adapted to the tracking, electronic approvals and workflow requirements for your current operational structure and provide insights to best support your mission.

**“Our reporting is like night and day compared with Microsoft Dynamics GP. Sage Intacct has opened our eyes by delivering real-time visibility into each and every one of our clinic locations. And now that we have greater transparency into our donations, we know exactly how many patients we can support each year and what level of care we can offer them.”**

– Don Mackay, CFO, Remote Area Medical

# *Gain greater visibility into mission success*

Don't waste another moment trying to marry financial and statistical data in spreadsheets. Sage Intacct offers the native ability to automatically report on both financial information and operational metrics—and then allows you to include calculations of the two within the system. Using [dimensions](#), slice and dice data to see a complete picture of performance with the flexibility to make changes over time. Dimensions also support custom fields and can be used to report on what matters most to your organization, allowing you to see the whole picture in real-time with one view into one system.

**“In the world of community health centers, you have to be able to look at your financials in a very dynamic way in order to both meet compliance requirements and actively manage operations. From my own experience, as well as every other CFO I’ve asked, there’s no financial system better than Sage Intacct when it comes to analyzing data across multiple dimensions.”**

– Lora Winchell, CFO, Hunter Health

# *Easily connect with other solutions*

Sage Intacct was built on a cloud platform from day one, making it easy to connect disparate systems and eliminate information silos. Open APIs allow for streamlined processes by connecting Sage Intacct with the systems you already use including fundraising, CRMs like Salesforce, payroll, and more. The true cloud integration strategy ensures your finance team stays current with modern processing and reporting insights for your management team by harnessing technology to work smarter.

**“Now that Sage Intacct and Salesforce are completely integrated, we can see data accumulating throughout the month. For example, every time a membership is purchased on our website, it integrates to Sage Intacct immediately.”**

– Jeremy Van Ek, COO, American Marketing Association

# *Gain efficiencies for multiple entities*

Sage Intacct's unique architecture makes it unique and well-suited for finance teams that are responsible for multiple entities. It provides streamlined access for operational oversight of multiple organizations, real-time consolidations, and a transaction toolset with robust security and configurable user experience to facilitate easy, smooth transaction processing.

**“Our fund visibility has been drastically improved because of Sage Intacct’s mutli-entity, multidimensional architecture. With the many dimensions available within Sage Intacct, we are able to easily keep track of each fund’s separate cash or accounts payable balance, or roll up all of our funds to look at the Foundation’s overall portfolio.”**

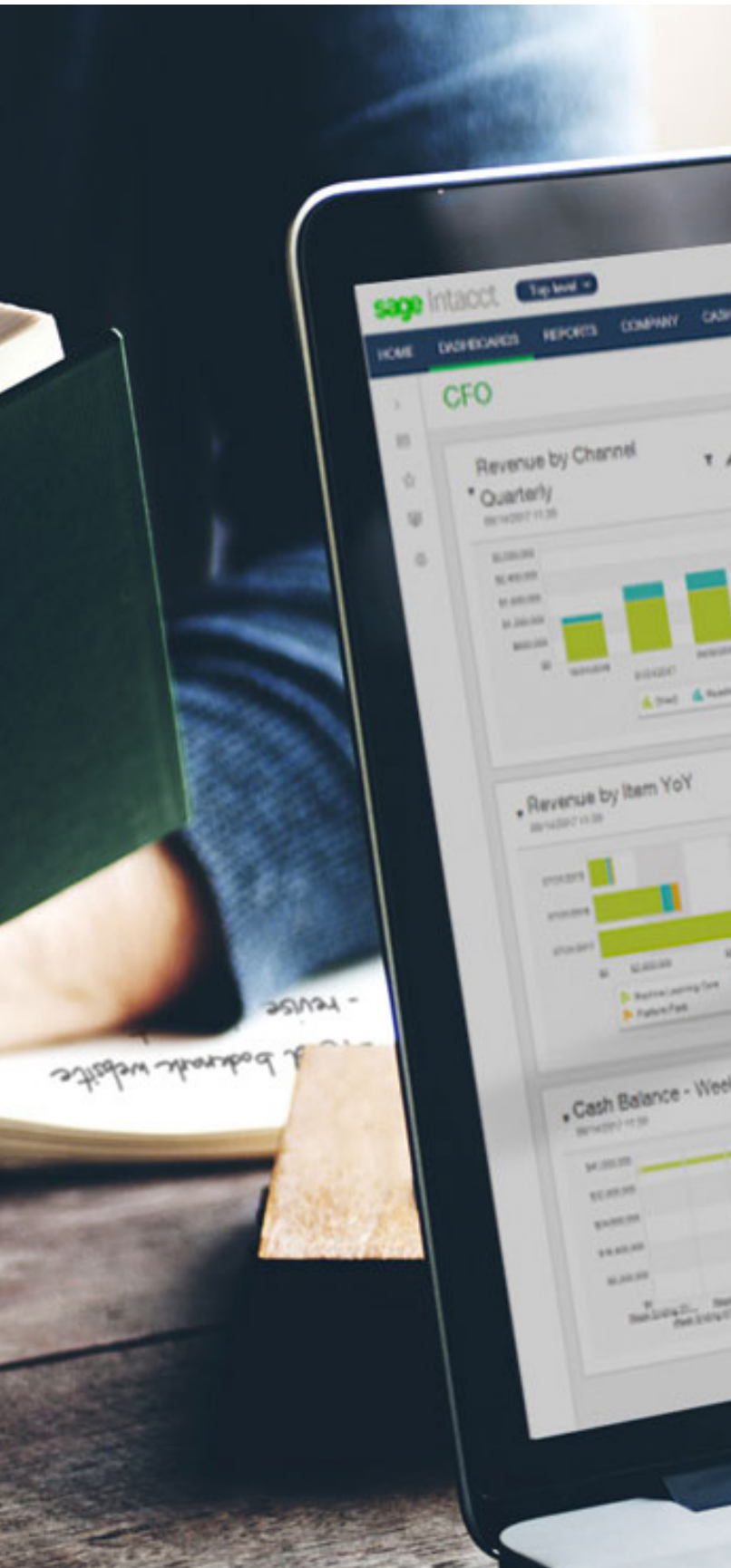
– Jodie Mote, Controller & Treasurer, UAB Educational Foundation



# *Ready to leverage modern technology?*

Is your finance team ready to maximize return on mission and gain the visibility, flexibility, efficiency, automation, and integration available with a modern cloud accounting solution? Your current maintenance and operational costs are probably more than you realize. Replacing and updating your accounting solution with a modern, best-in-class cloud solution can cost less than you think – while saving you time and resources. We can help you do the analysis and discover how you can lead your organization to better stewardship and greater impact. Check out the Sage Intacct solution and see what's possible.





## About Sage Intacct

Sage Intacct is the AICPA's preferred provider of cloud financial applications. Specializing in helping nonprofits of all types—including faith-based organizations, charities, trade and membership associations, and cultural institutions—Sage Intacct streamlines grant, fund, project, and donor accounting, while delivering real-time visibility into the metrics that matter.

Our modern, true cloud solution, with open APIs, gives nonprofits the connectivity, visibility and efficiency they need to do more with less. At Sage Intacct, we help nonprofits strengthen stewardship, build influence, grow funding, and achieve mission success.



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